

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02874 031455Z

60

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 031445Z JUL 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 2334

UNCLAS STOCKHOLM 2874

FOR BIC/OIM:AJCAYA; AND BIC/OED:RECOHEN

E.O. 11652: N/A

TAGS: BEXP, BTRA, SW

SUBJECT: ASSISTANCE TO AMERICAN FIRMS: STANDARD COMPUTER CORP.

REF: 10 FAM 916

1. EMBASSY TODAY RECEIVED LETTER DATED JUNE 27 FROM CHARLES M. GREENFIELD, PRESIDENT, COMPUTER TRADE DIVISION SUBJECT FIRM, 121 EAST INDUSTRY COURT, DEER PARK, N.Y. 11729 TEL. (516) 586-3500 REQUESTING EMBASSY REPORT BACK TO HIM ON OR BEFORE JULY 12 ON APPOINTMENTS HE REQUESTS WITH KEY BANKERS, SWEDISH RADIO AND HOSPITAL AUTHORITIES DURING HIS PLANNED VISIT JULY 25 AND 26.

2. REQUEST HE BE INFORMED OF LONG-STANDING SWEDISH VACATION SEASON PROGRAMMED FOR MONTH JULY AND THE REAL POSSIBILITY HE WILL BE UNABLE TO SEE PERSONS OF RESPONSIBILITY HE REQUESTS. AS OF ASSISTANCE TO HIM HOWEVER, SUGGEST HE BE INFORMED OF STC'S BIO AND CATALOG EXHIBITION AT S:T ERIKS MASSAN IFIP CONGRESS AND EXHIBITION AUGUST 5-10 AND THAT ALL KEY PROSPECTS, INCLUDING EDP HARDWARE AND SOFTWARE END-USERS, EXPECTED ATTEND EXHIBITION AT WHICH US INDUSTRY THROUGH AFIP WILL HAVE SUBSTANTIAL REPRESENTATION.

3. GREENFIELD MIGHT WELL BE PRIME PROSPECT FOR PARTICIPATION IN STC'S CATALOG EXHIBITION.

STRAUSZ-HUPE

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